

ANDHRA PRADESH STATE
AGRO INDUSTRIES DEVELOPMENT CORPORATION LTD.
(A GOVT. UNDERTAKING)

Admn.Office: D.No.55-17-2 to 4, C Block, 5th Floor, Stalin Corporate Building,
Lane No.2, Industrial Estate, Autonagar, Vijayawada-520 007
Ph:0866-2556803, Fax:0866-2556804
E.mail: apagropeshi@gmail.com

**REQUEST FOR EXPRESSION OF INTEREST FOR SUPPLY OF CHEMICAL
PESTICIDES, WEEDICIDES, ETC, PHEROMONE TRAPS AND LURES &
IPMKIS AND SWEEPNETS AND NEEMCAKE IN BLACK CAKE FORM
DURING 2019-20**

Ref. Notification No:HO/ARSK/EOI/2019-20 Dated 8.8.2019

PREAMBLE:

Technical Bids & Price Quotations are invited from **Reputed/MNC manufacturers only** for supply of the above category of products required under Department of Agriculture subsidy schemes during 2019-20.

E.O.I. Applications can be obtained from our Regd.Office by payment of **Rs.5000/-** by way of DD in favour of **APSAIDC Ltd. payable at Vijayawada** for each schedule. The Schedule can also be downloaded from our website www.apagros.org and can be submitted duly enclosing the application cost DD for **Rs.5000/-**:

The last date for submission of filled-in Applications at our Registered Office is **22.8.2019 before 12.00 noon** and the Technical bids shall be opened on the same day at **2.00PM**.

Submission of Applications:

Separate Applications should be submitted in the following Schedules:

- a) **Schedule - I (for Chemical pesticides, weedicides etc)**
- b) **Schedule - II (for Pheromone Traps and Lures)**
- c) **Schedule - III (for IPM Kits and Sweepnets)**
- d) **Schedule - IV (for Neem cake (in Black Cake form))**

Each Application shall be submitted in a single cover with two separate parts.

- 1) **Technical bid and**
 - 2) **Price Quotation**
- (In two separate sealed envelopes).

The Main cover containing the two covers ie one cover with schedule and the enclosures and the second cover with price bid shall be superscribed as "Tenders for PP Chemicals/Traps&Lures/Ipmkits&Sweepnets/Neemcake-19-20"

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EXPRESSION OF INTEREST FOR EMPANELMENT FOR SUPPLY OF
CHEMICAL PESTICIDES DURING 2019-20

SCHEDULE - I

NAME OF THE WORK: SUPPLY OF CHEMICAL- PESTICIDES

ELIGIBILITY CRITERIA FOR EMPANELMENT

1. The Applicant shall be a **Reputed/MNC manufacturer of Chemical-Pesticides. The Technical Committee will do the selection process based on the brand value most preferred by the farmers and/or yearly turnover value of the participating company in the last 5 years and subject to other criteria as per the schedule.**
2. They should enclose a copy of manufacturing license.
3. **The manufacturers** who have the valid Registration from CIB & RC, Manufacturing License and Marketing permission for their products are eligible to participate in the empanelment process. **No distributors are eligible to participate in the tender process or supplies.**
4. It is the bounded responsibility of the manufacturers to renew their manufacturing license / marketing permissions in case they expire during the period of contract without which the agreement entered with the A.P State Agro Industries Development Corporation Ltd., stands cancelled.
5. The applicants must enclose the copies of the Registration Certificates including amendments (in full as issued by CIB & RC). The original of the Registration Certificates (in full as issued by CIB & RC) need to be produced on the day of Technical scrutiny. **The applicant must possess valid Registration Certificates of CIB & RC for all the products offered by them, on the date of submission of Application, failing which they will be ineligible to participate in the process of empanelment.**
6. The materials supplied under this contract shall **conform to the Technical standards prescribed by Central insecticides Board & Registration Certificate (CIB & RC) as per Insecticides Act, 1968 and respective Bureau of Indian Standards**

7. Attested copies of valid **Manufacturing license & Marketing permission** along with **Principal certificate**, issued by Commissioner of Agriculture, AP to be enclosed.
8. The Manufacturing Firms outside the State should have a branch office in Andhra Pradesh which is authorized to take care of marketing/business including invoicing of goods within the State of A.P and should have GST Registration for Andhra Pradesh. They should furnish the AP Office address compulsorily.
9. The Applicant shall clearly state their production and marketing experience in Chemical - Pesticides business along with a **declaration for about (5) years duly giving the yearly turnover details**
10. The Applicant shall enclose the performance certificate from the Organization(s)/ Department(s) for the approved products which they have offered in Application for the **last five years**.
11. **The products which the Applicant wishes to quote must have label claim for the crops/group of crops for which a particular product is required by the Department. Any product without such label claim will not be considered.**
12. **Any Applicant whose product has been black listed in the past 5 years will be liable for rejection for that product. An undertaking to this effect shall be attached**
13. The applicant must have well equipped manufacturing facility with capability to produce and supply the required quantities to Corporation. The Technical Empanelment Committee will have the right to inspect the manufacturing unit of the firm and if the Committee feels that the Company is not having the required machinery, technical personnel and other facilities which include financial back ground and capacity to execute orders, the empanelment is liable for cancellation.
14. **The firm shall supply the indented material to the JDAs/ADAs/ AOs as per the purchase orders on door delivery freight paid basis including loading and unloading charges.**

INSTRUCTONS TO APPLICANT SUPPLIERS:

1. The manufacturer should submit their application on or before **12-Noon on 22.8.2019** enclosing two Demand drafts one for **Rs.5.00 lakhs** towards EMD and the other for Rs.5000.00 towards the non-refundable application cost. The two DDs shall be drawn in favour of APSAIDC Ltd., payable at Vijayawada, Application without the two DDs will be rejected. Those who have earlier submitted the EMD DD in the previous year for chemical pesticides can submit a letter for exemption for the relevant schedule.

2. The technical information, which contains details of Company profile etc., and all document evidences pertaining to supply of Chemical-Pesticides, along with specification and standards are to be furnished along with Application for Empanelment.
3. The rate quoted for the approved product and packing (as per separate sheet) should be inclusive of all taxes, GST, duties. Cess, insurance, freight including loading and unloading etc., on FOL door delivery freight paid basis to any Mandal head quarters/MAO destination level in AP. The rate shall also include inter-state taxes if any. The rate should be quoted on GST paid basis only.
4. The manufacturer should also give declaration in Annexure –IV of application. All the pages of the Application & Annexures etc., are to be signed by the manufacturer and submit the same in sealed cover to Corporation along with the EMD and application cost DD.
5. The EMD of the participating Firms who are not qualified will be returned on finalization of empanelment. In case of technically qualified applicants, the EMD shall be refunded **without any interest** to the manufacturer, only after satisfactory completion of the contract. The EMD will be forfeited in case of unsuccessful suppliers during contract period and also if the terms and conditions in agreement are violated by them.
6. **The firm, at the time of filing the Application, has to submit one saleable sample of each product as per the packing size indicated in the separate sheet for each approved product in the list for which they offered rates in the Application, for physical verification purpose (not for analysis purpose as each batch & each consignment will be analysed by department before their distribution) failing which the application will be rejected. The sample should comply with all the requirements prescribed and approved by CIBRC. Supply of sample after the prescribed closing date and time will not be accepted under any circumstances.** A list of the samples submitted shall be furnished.
7. All the approved information available in CIB & RC certificate should mandatorily match with the information available on the samples submitted.
8. The last date for submission of the application is **12.00 Noon on 22.8.19** and the same will be opened at **2.00 PM on the same day** and Preliminary scrutiny shall be conducted by the empanelment committee.
9. **Price quotations of the suppliers, whose Application is technically qualified, will only be opened and after opening of the price list, if it is found that the rates quoted are high and are not acceptable, the Technical Committee shall have the right to go for negotiations.**

10. The proof of attested copies of the documents regarding the status of the manufacturing company should be attached to the Application.
11. **The authorized person representing the Company (a Director/Senior employee who can take decisions on behalf of the company)** shall invariably attach authorization letter (Annexure-VI) obtained from the competent authority as per rules of the company, to sign and to participate in the empanelment process.
12. **Any representative shall represent only one company with the authorization letter and valid identity to participate in the Process and the company intending to apply should ensure this.**
13. The rates quoted in the price list offered by the firm **should be firm and valid up to one year from the date of the Agreement.** The Corporation will not entertain any upward price revisions during the validity period of the contract. The validity of the rates may be extended as per mutual consent and with the permission of Commissioner and Director of Agriculture.
14. The firm should furnish **the product wise annual production and the turnover** for the **last five years.**
15. All the columns of the application shall be duly, properly and exhaustively filled in the rates and units/ packing size shall not be over written. The rates shall be both in figures and words.
16. The corrections, if any, must be signed by the applicant before submission itself. In the event of faulty information, the EOI is liable for rejection.
17. The Applicant should sign on each and every page of the application and on all the additional documents submitted.
18. The VC & MD of the Corporation and the Technical Committee reserves the right to reject the Application even after verification of Technical or price bids without assigning any reason whatsoever. Further, the Application can also be rejected due to delay in submission of documents sought for (or) if the supplier was a defaulter already in the previous transactions of Government supplies.
19. The manufacturer after approval shall execute an agreement in the fixed format on Rs.200/- Non-Judicial stamp paper as per the existing procedure at his cost and submit, along with the acceptance letter within (7) days from the date of communication of acceptance of application by the Corporation.
20. The approved manufacturer shall not sell products of same specification during the relevant period at a lower price than the rates offered to Corporation to any agency or person anywhere in A.P. If such incident is

noticed, the Corporation shall restrict all payments to such a lower rate and take further action as deemed fit.

21. The approved products in required quantities shall be supplied **within 7 days** on placement of purchase orders by Corporation from time to time during the contract period. In case delay in supply is noticed in more than 3 instances during contract period, such firms will be deleted from the empanelment list.
22. On placement and acceptance of purchase order, if the supplier defaults his obligation as per the terms of supply order, such supplier will be blacklisted duly terminating the contract Agreement. The Corporation reserves all rights to make alternative arrangements to procure them from any alternative source and the difference of excess cost paid, if any, will be recovered from the defaulting supplier through appropriate action, besides forfeiting of EMD.
23. The approved manufacturer is solely responsible for the quality of the stocks supplied under this Empanelment application as per CIB & RC and also as per Insecticides Act, 1968 and Insecticides Rules – 1971 made thereunder with subsequent amendments, if any, wherever.
24. During the empanelment process/contract period, the Corporation representative(s) / Competent Authority of the department shall have the right to draw the sample and get the quality tested to ascertain their conformity to the standards as per specifications of existing CIB & RC.
25. **The supplier shall arrange for drawal of Act Sample under Insecticide Act by the Department of Agriculture (QCIs) and get analytical reports from the Government Labs before dispatching the material to the destination points through PTL /Coding Centre. The QCIs should ensure that sample from each batch and each consignment should be drawn and get analyzed before allowing for dispatches.**
Immediately after receipt of material to the Mandal headquarters/ADA(R)headquarters, the QCI of the jurisdiction should invariably draw the Act Sample for each batch and consignment(There is no bar to send more number of samples even from the same batch may be due to more number of consignments of that particular batch) to check the quality.
26. The cost of analysis for the samples has to be borne by the supplier himself.
27. **Materials, supplied without above mentioned batch and satisfactory analysis reports, will not be accepted by the District JDAs.**

28. The empanelled Company shall ensure replacing the material due for expiry without waiting for information from Corporation/Department within a week time at his own cost.
- 29. In the event of any materials failing to conform to the specifications on quality, the Corporation/Department has the right to reject them outright and the payments for the stocks liquidated from the particular batch of material shall be withheld and the balance material shall be taken back by the supplier at his own cost, besides the supplier rendering himself liable for prosecution. The payments, which are already released in respect of such mis-branded stock shall also be refunded to the Corporation without raising any objection until the case is finalized.**
30. The empanelled manufacturer shall not assign or transfer this contract or any part of it to other agencies/distributors. The manufacturer has to supply his own products only.
- 31. The products supplied shall have minimum 12 months shelf – life as on the date of supply to facilitate distribution under Departmental schemes.**
32. The products supplied shall be with sound packing as per the IA-1968. Damaged containers/pouches/ packets, if any, shall be replaced by the manufacturer with sound packing at his own cost.
33. The Applicant shall be accountable for the quality and quantity (sub-standard/under weight) of the material supplied.
34. The Corporation reserves the right to accept/ reject/modify any or all the clauses without assigning any reasons what so ever and its decision will be final.
35. In case of any dispute or difference arising out of the empanelment process and terms of agreement between the two parties, the parties shall first settle the dispute through mutual and amicable discussions. If the dispute is not settled through such discussions, the matter shall be referred to the Special Commissioner of Agriculture, AP at Guntur, who shall conduct arbitration as per provisions of Arbitration & Conciliation Act, 1996 and whose decision is final and binding on both the parties.
36. It is further agreed by both the parties that the concerned court at Guntur alone have jurisdiction.
37. If, at any stage of empanelment process, it comes to knowledge that any manufacturer is involved in any fraudulent practice or misrepresentation of the facts or tried to influence the selection process or indulged in any corrupt activities in competing with others, the EOI Application/agreement can be rejected / cancelled and EMD forfeited.

38. The Applicant shall be liable for blacklisting and further prosecution, if he fails to adhere to the above conditions.
39. Invitation of applications for empanelment shall not confer any right on the applicant to insist for supply orders.
40. The manufacturer shall furnish the prescribed documents mentioned in Annexure-III & V.
41. Corporation reserves the right to accept or reject in part or full or all the EOI applications/offers without assigning any reasons whatsoever.
42. The manufacturer should furnish the technical brochure, including items, usage, advantages of the approved products to the farmers.
43. The quantities may be decreased/ increased as per the requirement of the District JDAs from season to season_ and does not ensure placement of orders. The empanelled manufacturer don't have any right to demand on quantity.
44. The Applicant has to Label all the products mentioning that the product is supplied to Dept. Of Agriculture **under Subsidy programme of AP Govt.**, and the product is **not for outside sale** and an undertaking letter to be enclosed.
- 45. Generally, the Department will endeavour to distribute the total indented/supplied quantities under the subsidy schemes. In case due to any seasonal failures or other unforeseen conditions/other justifiable reasons, certain stocks are leftover, such leftover quantities at each destination supplied by the concerned company shall be taken back by them as per the request of the JDA without raising any objection or claiming any payment for such leftover stock and all the incidental charges for taking back the stock to be borne by the company without any objection.**

TERMS OF PAYMENT:

1. Payment for the net stocks supplied shall be made on receipt of the Company's GST invoices duly certified by the Corporation branch officers based on the proofs of stock receipt by the consignees to be furnished by the company with the tax invoices and also after receipt of Utilization Certificates for the invoiced quantities and to the extent of receipt of relevant subsidy and non-subsidy components from the Department.
2. The Corporation shall not be liable for any delay or payment of interest due to the delays in the receipt of the subsidy and non-subsidy for the stock supplied due to unavoidable circumstances or due to circumstances beyond the purview of the Corporation.

**VICE CHAIRMAN AND
MANAGING DIRECTOR**

I/We have gone through the terms and conditions governing this empanelment and I/we would abide by the terms and conditions laid down in the application for supply of products.

Signature of the Supplier
With seal of firm

Place:

Date:

List enclosures:

- Annexure-I : List of Documents to be enclosed.
- Annexure-II : Declaration on Rs.10/- Non Judicial stamp paper
- Annexure-III: Affidavit on Rs.10/- Non Judicial stamped paper that the Company is not black listed.
- Annexure-IV: Authorization letter from the company.
- Annexure-V : Declaration by the company

TECHNICAL QUOTATION FOR SUPPLY OF CHEMICAL PESTICIDES

1.	Name of the Manufacturer Firm	
2.	Registered Office Address with Telephone/Fax Nos.	
3.	Previous Pesticides yearwise Turnover Value for the last five years (Pl. enclose separate sheet if space provided is not sufficient)	
4.	Income Tax Clearance particulars. (Latest certificate to be attached).	
5.	GST No.	No. Dt.
6.	C.S.T.No.	No. Dt.
7.	List of Chemical pesticides being manufactured by the company and their formulations.	
8.	Central Insecticides Board Registration Nos. & Validity dates for each of the products. (list to be enclosed) with copies	No. Date:
9.	Label claims and shelf life approved by CIB&RC (list)	
10.	Manufacturing License Nos. & their validity dates	No. Valid up to:
11.	Whether manufacturing and quality control labs are accredited? If so furnish particulars.	
12.	Manufacturing capacity of each product offered.	
13.	Details of EMD Deposit.	DD No. Date: Bank: Amount

PRICE QUOTATION OFFERED FOR SUPPLY OF CHEMICAL PESTICIDES FOR THE YEAR 2019-20

Sl. No.	CHEMICAL TECHNICAL NAME		Unit/Pkg. Size	Rate offered per unit for the year 2019-20 (inc. of GST and all applicable central, state, interstate and local taxes including loading and unloading charges upto JDA/ADA/AO/MAO places in Andhra Pradesh)
S.No	Product group	Chemical Name		
1	Weedicides /Herbicides	Bispyribac sodium	40 ml, 80 ml, 200 ml, 500 ml, 1000 ml	
2		2,4,- D Sodium Salt 80% WP	500 gms, 1Kg	
3		Atrazine 50% WP	500 gm	
4		Imazethapyr 10% SL	250 ml, 500 ml, 1000 ml	
5		Paraquat Dichloride 24% SL	250 ml, 500 ml, 1000 ml	
6		Pendamethalin 30% EC	250 ml, 500 ml, 1000 ml	
7		Pretilachlor 6 % + Pyrozosulfuran ethyl 0.15% GR	2Kg, 4 Kg	
8		Pretilachlor 50 % EC	250 ml,	

			500 ml, 1000 ml	
9		Pyrazosulfuran Ethyl 10 % WP	80 gms	
10		Sodium Acifluoren 16.5% + Clodinafop propargyl 8% EC	200 ml, 400 ml	
11	Fungicides	Hexaconazole 5% EC	250 ml, 500 ml, 1000 ml	
12		Hexaconazole 5% SC	250 ml, 500 ml, 1000 ml	
13		Isoprothiolane 40% EC	250 ml, 500 ml, 1000 ml	
14		Metalaxyl 8% + Mancozeb 64% WP	250 gms, 500 gms, 1Kg	
15		Mancozeb 75% WP	250 gms, 500 gms, 1Kg	
16		Propiconazole 25% EC	250 ml, 500 ml, 1000 ml	
17		Sulphur 80% WP	500gms, 1Kg	
18		Tricyclazole 75% WP	120 gms, 250 gms	
19		Validamycin 3% L	250 ml, 500 ml,	

			1000 ml	
20	Insecticides	Acephate 75% SP	100 gms, 250gms, 500 gms, 1Kg	
21		Buprofezin 25%SC	250 ml, 500 ml, 1000 ml	
22		Carbendazim 50% WP	250 gms, 500 gms, 1Kg	
23		Cartap Hydrochloride 4% G	1 Kg, 5Kg	
24		Cartap Hydrochloride 50% SP	250 gms, 500 gms, 1Kg	
25		Chlorpyrifos 20% EC	250 ml, 500 ml, 1000 ml	
26		Emamectin benzoate 5% SG	100 gms, 250gms, 500 gms	
27		Fenvelrate 20 EC	100 ml, 250ml, 500 ml, 1000 ml	
28		Fipronil 5 % SC	250 ml, 500 ml, 1000 ml	

29		Flonicamid 50% WG	60 gms, 150gms	
30		Flubendiamide 39.35% w/w	100 ml, 250 ml	
31		Imidachloprid 48.5w/w	100 ml, 250ml	
32		Imidachloprid 17.8% SL	100 ml, 250ml	
33		Indoxacarb 14.5% SC	250 ml, 500 ml, 1000 ml	
34		Cyantraniliprole 19.8% + Thiomethaxom 19.8% FS	100 ml, 250 ml	
35		Novaluron 10% EC	100 ml, 250 ml	
36		Oxydemetan methyl-25% EC	250 ml, 500 ml	
37		Quinalphos 25% EC	250 ml, 500 ml, 1000 ml	
38		Thiodicarb 75% WP	250 gms, 500 gms, 1Kg	
39		Chloroantraniliprole 18.5% SC	100 ml, 250 ml	
40		Thiomethaxom 12.6% + lambda Cyahalothrin 9.5% ZC	100 ml,	

			250 ml	
41		Spinetoram 11.7% SC	100 ml, 250 ml, 500 ml	
42		Acetamiprid 20% SP	250 gms, 500 gms	
43		Profenophos 50% EC	250 ml, 500 ml, 1000 ml	

ANNEXURE - I**LIST OF DOCUMENTS TO BE ENCLOSED**

Sl. No	Documents to be enclosed to the EOI
1	Attested copies of requisite Manufacturing license, Marketing Permission in AP Principal Certificate, Registration Certificates issued by the competent Authority for the approved products offered by them as per the laws, rules and regulations in force.
2	Brief Profile of the Firm
3	Specifications of each product as per the regulations in force for that particular product.
4	Recent Analysis report/ Test report from the agency notified by the Government on the Products for which prices are offered.
5	Documents pertaining to GST registration or CST No. as applicable
6	Copy of PAN Card
7	Details of product wise and year wise quantities marketed in AP for the last Five years with Value
8	Annual production capacity of the firm (Quantity and value for each item to be indicated) for the last 5 years
9	Authorization letter from the Competent authority as per the rules of the company in case of any Official from the Company to participate in the process.
10	Catalogue of the approved products offered indicating specifications, standards and quality confirmation as per CIBRC.
11	Audited accounts balance sheet year wise for the last 5 years
12	Income Tax assessment certificate year wise for the last 5 years
13	Product wise, whole sale, dealer & retail price year wise for last 3 years

On Rs.20/- Non Judicial stamp paper

ANNEXURE – II

DECLARATION

1. I/We have read and understood the terms and conditions of Empanelment schedule relevant to the Notification no. **HO/ARSK/EOI/2019-20 Dated 8.8.2019** and I/We have submitted the Annexures in accordance with the terms and conditions of the above Notification and schedule.
2. I/We shall not sell the products being quoted through this Schedule and Price Quotation, at a lower price either to Government / Private in the State of Andhra Pradesh by way of giving any additional trade discount or incentives. If such instance is noticed, the Corporation can restrict all payments to such a lower rate apart from initiating penal action.
3. The information furnished in the Application are true and factual and I/We clearly understand that our Application is liable for rejection, if any vital information is found either not true or incorrect at any point of time.

SINGATURE OF THE MANUFACTURER
WITH SEAL OF SUPPLYING AGENCY

PLACE:

DATE:

On Rs.20/- Non Judicial stamp paper

ANNEXURE – III

(DECLARATION FOR NOT BLACKLISTED)

To
The VC & MD
APSAIDC Ltd.,
A.P., Hyderabad

Dear Sir/ Madam,

Sub:

Ref: _____

* * * * *

I / We _____ hereby
confirm that our Company has not been ever banned or blacklisted by any
Government Organization / Financial Institutions/ Court/ Public Sector Unit/
Central Government till date.

Place:

Date:

Signature of the Compnay official

Name:

Designation:

Seal

ANNEXURE – IV

(AUTHORISATION LETTER FROM THE COMPANY)

To
 The VC & MD
 APSAIDC Ltd.,
 A.P., Hyderabad

Dear Sir/Madam,

Sub: Ref:No. _____

* * * * *

I / We _____ (manufacturer) hereby certify
 that Sri _____ is working as _____
(Designation) in our company and he is authorized to represent our company
 in submitting the application for the products and to conclude the contract with
 you.

We are confident that Sri _____ is having the ability
 to represent us and provide full support in making your empanelment
 successful. Further we authorized him to furnish the required technical
 information and to quote and negotiate the prices on our behalf and his
 decisions are binding on us.

Signature of Authorized Official:

Attested

Signature of the Manufacturer

Name :

Designation:

Seal :

ANNEXURE-V

DECLARATION OF COMPANY

I/We have gone through the Terms & Conditions governing the request for EMPANELMENT and abide by the terms & conditions laid down in the Application with regard to supply of the approved products.

Place:

Name

Date:

Signature

Address with seal

**TENTATIVE REQUIREMENT OF CHEMICAL PESTICIDES FOR THE YEAR
2019-20**

(AS PER THE ENCLOSURE ATTACHED with crops and packing sizes)
